

**Credit Application and Agreement (Please include most recent financial statements)**

<b>LEGAL NAME OF BUSINESS</b>		<b>DATE</b>
<b>STREET ADDRESS</b>		
<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>
<b>TELEPHONE</b>	<b>DATE BUSINESS COMMENCED</b>	<b>DIVISION OF....</b>

Anticipated monthly credit requirements \$ \_\_\_\_\_

**Business Type: (Tax exemption certificate required in applicable states)**

<b>I hold a State Resale Certificate-</b> <input type="checkbox"/> Yes <input type="checkbox"/> No		<b>S&amp;U Exemption No.</b>	<b>Fed Tax ID</b>
<input type="checkbox"/> PROPRIETORSHIP	<input type="checkbox"/> PARTNERSHIP	<input type="checkbox"/> CORPORATION	<input type="checkbox"/> LLC
<b>DIVISION OF....</b>			<b>(REFER BELOW)</b>

**Organizational Structure & Key Contacts**

<b>OWNER/PRESIDENT NAME/MEMBER</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>
<b>CO-OWNER/VICE PRESIDENT NAME</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>
<b>PRIMARY CONTACT NAME &amp; TITLE</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>

**Other Officers, Members and Key Contacts**

<b>NAME &amp; TITLE</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>
<b>NAME &amp; TITLE</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>
<b>NAME &amp; TITLE</b>	<b>PHONE#</b>	<b>AUTHORIZED TO SIGN PO'S</b> <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>EMAIL</b>	<b>CELL PHONE</b>	<b>% OWNERSHIP</b>

**LLC Dissolution: (Events which will cause dissolution of LLC)**

<input type="checkbox"/> Withdrawal of Member	<input type="checkbox"/> Death of Member	<input type="checkbox"/> Resignation of Member	<b>Other (explain):</b>
<input type="checkbox"/> Expulsion of Member	<input type="checkbox"/> Member bankruptcy	<input type="checkbox"/> Addition of New Member	

**References (Principle Suppliers-Steel & Bank)**

<b>FIRM NAME (1)</b>	<b>TELEPHONE</b>	<b>FAX</b>
<b>STREET ADDRESS</b>	<b>CITY</b>	<b>STATE</b>
<b>FIRM NAME (2)</b>	<b>TELEPHONE</b>	<b>FAX</b>
<b>STREET ADDRESS</b>	<b>CITY</b>	<b>STATE</b>



FIRM NAME (3)		TELEPHONE	FAX
STREET ADDRESS	CITY	STATE	ZIP
FIRM NAME (4)		TELEPHONE	FAX
STREET ADDRESS	CITY	STATE	ZIP
BANK NAME		TELEPHONE	FAX
STREET ADDRESS	CITY	STATE	ZIP
OFFICER	ACCOUNT#	TELEPHONE	FAX

Applicant hereby agrees to pay late payment charges of 1.5% per month or as allowed by law on all overdue accounts. All charges are payable according to the terms of our invoices unless otherwise pre-arranged with the credit department. Should it become necessary for Steelscape LLC to file suit to enforce payment of any charges, applicant agrees hereby that such suit may be brought in the State of Washington. Seller shall be entitled to court costs, attorney's fees and interest at the rate of 18% per annum (or maximum interest rate allowed by the state in which the sale is made).

All information furnished on this application is true to the best of my knowledge. I have read, understand and agree to the Terms and Conditions of Sale attached to this application and understand that those Terms and Conditions of Sale will govern all transactions between applicant and Steelscape LLC. I further understand and agree that Steelscape LLC may amend or modify the Terms and Conditions of Sale by submitting the amended or modified Terms and Conditions of Sale to applicant. Applicant's subsequent submittal to Steelscape LLC of a purchase order or applicant's acceptance of goods will operate as applicant's acceptance of Steelscape LLC's amended or modified Terms and Conditions of Sale.

Line 1. Dated \_\_\_\_\_ 20\_\_\_\_  
 \_\_\_\_\_ (Signature of Applicant) \_\_\_\_\_ (Title)

For valuable consideration given or to be given, the undersigned hereby guarantees to pay all indebtedness or liability incurred in the name of the applicant firm without qualification or limitation. This guarantee shall inure to the benefit of and bind the heirs, administrators, executors, successors and assigns of the parties hereto.

Line 2. Dated \_\_\_\_\_ 20\_\_\_\_  
 The applicant hereby authorizes their bank to release information regarding their account to Steelscape LLC. This information will be held in the strictest of confidence and be used solely to establish and maintain an open line of credit with Steelscape LLC.

BANK NAME \_\_\_\_\_ ACCOUNT # \_\_\_\_\_ CONTACT PERSON \_\_\_\_\_

DATED \_\_\_\_\_ SIGNATURE \_\_\_\_\_ TITLE \_\_\_\_\_

**THE FEDERAL EQUAL CREDIT OPPORTUNITY ACT PROHIBITS CREDITORS FROM DISCRIMINATING AGAINST CREDIT APPLICANTS ON THE BASIS OF RACE, COLOR, RELIGION, NATIONAL ORIGIN, SEX, MARITAL STATUS; AGE; (PROVIDED THE APPLICANT HAS THE CAPACITY TO ENTER INTO A BINDING CONTRACT); BECAUSE ALL OR PART OF THE APPLICANT'S INCOME DERIVES FROM ANY PUBLIC ASSISTANCE PROGRAM; OR BECAUSE THE APPLICANT HAS IN GOOD FAITH EXERCISED ANY RIGHT UNDER THE CONSUMER CREDIT PROTECTION ACT. THE FEDERAL AGENCY THAT ADMINISTERS COMPLIANCE WITH THIS LAW CONCERNING THIS CREDITOR IS FEDERAL TRADE COMMISSION, EQUAL CREDIT OPPORTUNITY; WASHINGTON, D.C. 20580.**

**If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, please contact Connie Woodward-Haas, 222 W. Kalama River Rd., Kalama, WA within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request for the statement.**

The undersigned is either a sole proprietor, a partner in a partnership, or an individual who may be executing a personal guarantee in connection with the extension of credit to Applicant, or one of the principal stockholders of a corporation. I give permission to Steelscape to obtain and utilize an individual credit report on me personally to determine my creditworthiness.

Dated: \_\_\_\_\_ Signature: \_\_\_\_\_  
 \_\_\_\_\_ Social Security No.: \_\_\_\_\_

## STEELSCAPE TERMS & CONDITIONS OF SALE

**1. Acceptance.** No terms or conditions other than those stated herein, and no agreement or understanding, oral or written, purporting to modify these terms or conditions, whether contained in Purchaser's purchase order or shipping release forms or elsewhere, shall be binding on STEELSCAPE, LLC ("Seller") unless signed by its authorized representative. No proposals, negotiations and representations, if any, made prior and with reference hereto shall have any effect unless expressed herein. Notwithstanding the above, this order shall be subject to acceptance by Seller. Acknowledgement of an order by Seller does not constitute acceptance of the order unless expressly so stated. Upon acceptance, Seller shall have the right to begin performance. Purchaser shall not have the right to cancel this order after it has been accepted without paying a Cancellation Charge. The amount of the Cancellation Charge shall be based upon costs incurred with respect to the canceled order, as determined by Seller.

**2. Price.** (a) The prices in this order are based upon circumstances existing on the date Seller accepted the order. All charges for (and all subsequent increases in or impositions of) insurance, freight or transportation rates, demurrages, storage costs, port charges (wharfages, re-handling, and other charges), customs or import duties, dumping duties and countervailing duties, surcharges, border taxes, governmental tariffs, and any other charges, taxes, duties, assessments, imposts or other levies of any nature whatsoever, imposed by any private, public, governmental or quasi-governmental agency whether national, state or local, foreign or domestic, whether caused by change in duty classifications, valuations or for any other reason whatsoever, shall be added to and become a part of the order price and paid by Purchaser hereunder. (b) Freight and insurance charges from Seller's facility or Seller's supply point and Seller's freight handling charges shall be borne by the Purchaser unless otherwise agreed. The freight and handling charges shown on the invoice may include an additional handling charge and/or may not reflect the actual cost of shipping the goods delivered hereunder. (c) Purchaser shall pay all applicable sales, purchase, use, consumption and excise taxes. If Purchaser's purchases of the goods are exempt from sales or use tax, Purchaser must furnish the appropriate resale certificates or sales tax exemption numbers. Except as otherwise specifically provided in this order, all import permits and licenses and the payment of all United States import duties and customs fees shall be the sole responsibility of Purchaser. (d) Where metal is supplied by Purchaser, the weight billed is the weight of coated metal shipped. (e) The pre-painted acknowledgement price covers a specific quantity. If less metal is supplied by Purchaser for painting in one production run than quoted, Seller will adjust the order price to the appropriate quantity bracket without notifying Purchaser. (f) Orders are subject to re-pricing upon written notice by Seller to Purchaser.

**3. Payment.** (a) Payment shall be made in compliance with Seller's payment terms and such payment shall not be subject to retainage of any description. Seller may suspend production, shipments, and delivery and retake possession of any materials furnished until all such payments as are due are paid in full. All payments not made when due shall bear interest at the rate of 18% per annum from the due date (or the maximum interest rate allowed by the state in which the sale is made whichever is less). If suit is brought by Seller to enforce this agreement, Purchaser shall pay a reasonable attorney's fee to Seller as fixed by the Court, plus other reasonable costs of collection. Failure to pay invoices when due shall make all other outstanding invoices immediately due and payable. The receipt by Seller of part payment of the full amount then due and payable shall not be a waiver of any of Seller's rights set forth herein or provided by law. (b) If, in the sole judgment of Seller, it appears that Purchaser may not be able to make payment when due, or if Purchaser otherwise has not made payment to Seller as required under a different order, Seller shall have the right to suspend manufacture, shipment, or delivery of materials and seek reasonable assurances of Purchaser's ability to make payments. Seller shall resume suspended performance at the time that in its sole judgment adequate assurances have been provided. (c) All deliveries shall be subject to the approval of Seller's Credit Department. Seller reserves the right before making any delivery to require payment in cash or additional security for payment; and if Purchaser fails to comply with such requirements, Seller may terminate this order.

**4. Shipment and Claims.** (a) Unless otherwise specified in writing, Seller's delivery obligation shall be at Seller's facility. The goods shall be made available to Purchaser for receipt at Seller's facility during normal business hours after notification is given to Purchaser by Seller that the goods are ready for pick up. Where warehouse storage is provided by Seller for Purchaser's goods, Seller is not liable for any metal deterioration. (b) All shipping dates are estimates and are based upon prompt receipt by Seller of all information necessary for completion of the order and are subject to delays should Seller suspend production, shipments and delivery pursuant to Sections 3(a) or (b) above, or otherwise. (c) Seller shall not be liable, and Purchaser agrees to forego making claims against Seller, for delays in manufacture, shipping, or delivery caused in whole or in part by: delays in receipt of or unavailability of materials, fuel, power or transportation; breakdown of equipment; strikes, lockouts or other differences with employees; local labor shortages; accidents, war, riots, fire, floods, storms, epidemic, acts of God or other casualties; acts of the Purchaser; government action, embargo, allocation, regulation or requirement; any act or neglect of the carrier or any other person not employed by Seller, including without limitation subcontractors, manufacturers, or suppliers of Seller; or other causes beyond Seller's reasonable control whether of a similar or dissimilar nature than those enumerated. (d) If Purchaser does not schedule pick up or unloading at the delivery site within a reasonable time, Seller may assess the costs of delay and shall not be responsible for any additional costs incurred as a result of such a delay. In addition, if, for any reason, this order is placed on ship hold, (i) Seller shall not be responsible for defects in the primer or finish coat of paint that may be caused by weather conditions, (ii) the order will be subject to storage charges as billed by Seller, and (iii) Purchaser shall be responsible to make payment for such materials. (e) Purchaser shall accept or reject the goods by written notice to Seller given promptly upon delivery of the goods. All claims of any kind or nature must be made within 48 hours of receipt by Purchaser of the goods. Purchaser is familiar with the nature of the goods furnished by Seller and agrees that the time period set forth herein for notice of nonconformity is reasonable. All claims must be supported by coil identification and must be in its original size unless otherwise agreed to by Seller. Seller reserves the right to inspect such material upon notification from Purchaser. Inspection and testing by Seller is final and conclusive and shall be binding upon Purchaser. No returns will be accepted or allowances made unless authorized in writing by Seller. Seller shall have satisfactorily performed its obligations hereunder if it supplies an amount with ten percent (10%) more or less than the amount ordered unless otherwise specified. (f) Seller shall not be responsible for spoilage caused by defective metal supplied by Purchaser whether such spoilage occurs at Seller's plant or at Purchaser's plant. Similarly, Seller will not be responsible for deviations in the physical dimensions of Purchaser's material. Although it is the policy of Seller to advise Purchaser should Seller determine that any of Purchaser's material is not suitable for coating, if Seller for any reason runs a portion of Purchaser's material before a defect is detected, Purchaser agrees to pay to Seller for Seller's time and the coatings used. (g) Purchaser acknowledges that the production of pre-painted metal on high-speed coil coating lines and other production equipment has hazards which are caused by imperfections in metal as well as technical problems associated with continuous high-speed coil coating. Purchaser agrees to absorb, without claim, up to three percent (3%) of the coating material shipped per order. (h) Purchaser acknowledges that the inside and outside laps of coils may have a defective finish due to necessary handling and that there may be test marks necessary to maintain quality in each coil. Purchaser agrees that neither of these conditions are cause for rejection.

**5. Risk of Loss, Title, and Security Interest.** Risk of loss and title for the goods shall pass to Purchaser, subject to any applicable lien rights of Seller at the time of shipment to Purchaser of the goods. Purchaser must obtain adequate insurance to cover the goods from the time of risk of loss has passed from Seller. To the extent this order is for Seller to provide metal painting service only, Purchaser hereby grants to Seller a security interest in the goods as described more particularly elsewhere in this order, in all accounts, chattel paper, general intangibles, documents, instruments and causes of action related thereto, and in all proceeds of all of the foregoing in order to secure Purchaser's timely payment of the purchase price hereunder. Cumulative with all other remedies available to Seller in law, at equity, or otherwise, Seller (a) may require Purchaser to assemble the collateral and make it available to Seller at a place designated by it which is reasonably convenient to both parties; (b) shall be entitled to recover all reasonable legal fees and costs incurred by it; and (c) shall have the right to notify customers, account debtors or other obligors of Purchaser that Seller has been granted a security interest in Purchaser's accounts, and to collect such accounts directly. Any notification under this paragraph to Purchaser's customers, account debtors or other obligors by Seller shall constitute and be deemed for all purposes and instruction by Purchaser to said customers, account debtors or other obligors to make payment directly to Seller. In any case where such instruction by Purchaser may be required, Purchaser hereby irrevocably makes, constitutes and appoints Seller and its officers and employees as its true and lawful attorneys in fact, with power to endorse Purchaser's name



upon checks, notes, account drafts and other instruments and evidences of payment that may come into Seller's possession in connection herewith. Amounts collected by Seller directly from Purchaser's customers, account debtors or other obligors after notification hereunder shall be applied against the secured obligations. Purchaser shall remain liable for any deficiency remaining unpaid after such application.

6. **Warranty.** Seller warrants that Seller's goods will comply with the coating manufacturers specifications set out in this order. If this order is for metal painting, Seller warrants that the painted metal will meet the specifications set out in this order and that the coating system and method of application of the coating system will be adequate within established tolerances. Purchaser shall assume all risk and liability resulting from the use of the goods, including the use of the goods in manufacturing, construction, or processing, and the use of the goods in combination with other materials or substances. If goods sold hereunder are not as warranted, Seller shall, at its option, refund the purchase price for the nonconforming component, or repair or replace such goods provided Purchaser has given timely written notice of the nonconformity and has given Seller an opportunity to investigate. Seller shall incur no liability for damage, shortages, or other cause alleged to have occurred or existed at or prior to delivery to the carrier unless Purchaser shall have entered full details thereof on its receipt to the carrier and given Seller timely written notice of said nonconformity as detailed above. This warranty shall not apply to goods that have been subject to mishandling, misuse, neglect, improper assembly, alteration, or repair by Purchaser or the customer of the Purchaser. The goods sold hereunder shall be subject to Seller's standard manufacturing variations, tolerances and classifications which are published by Seller and will be made available to Purchaser upon request. All painted materials shall be sold subject to tolerances recognized by industry standards. EXCEPT FOR THE FOREGOING EXPRESS WARRANTY, THERE ARE NO OTHER WARRANTIES, WHETHER ORAL OR IN WRITING OR WHETHER EXPRESSED OR IMPLIED BY OPERATION OF LAW OR OTHERWISE, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR ANY IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE.

7. **LIMITATION OF LIABILITY.** IN THE EVENT OF SELLER'S LIABILITY ARISING FROM CLAIMS RELATING TO THE DESIGN, SALE, HANDLING OR USE OF GOODS PURCHASED HEREUNDER AND WHETHER BASED ON CONTRACT, TORT (INCLUDING BUT NOT LIMITED TO NEGLIGENCE AND STRICT LIABILITY) OR OTHERWISE, SUCH LIABILITY WILL BE LIMITED TO \$25,000.00 OR THE PURCHASE PRICE OF THE SPECIFIC NONCONFORMING COMPONENT(S), WHICHEVER AMOUNT IS GREATER. NOTWITHSTANDING ANY STATEMENTS CONTAINED HEREIN TO THE CONTRARY, IN NO EVENT SHALL SELLER BE LIABLE FOR ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES (INCLUDING, WITHOUT LIMITATION, ANY CLAIM FOR DELAY, LOSS OF EFFICIENCY, IMPACT, LOSS OF PRODUCTION OR ANTICIPATED PROFITS) OR LIABILITY INCURRED BY PURCHASER WITH RESPECT TO ANY GOODS OR SERVICES FURNISHED OR TO BE FURNISHED HEREUNDER BY SELLER. IN NO EVENT, REGARDLESS OF THE LEGAL THEORY ON WHICH A REMEDY IS SOUGHT, SHALL SELLER'S LIABILITY EXCEED THE PURCHASE PRICE OF THE GOODS IN QUESTION. IN THE EVENT PURCHASER DESIRES SELLER TO ASSUME GREATER LIABILITY FOR THE PURCHASED GOODS, A CHOICE IS HEREBY GIVEN OF OBTAINING FULL OR LIMITED LIABILITY BY PAYING AN ADDITIONAL NEGOTIATED AMOUNT PROPORTIONED TO THE RESPONSIBILITY, AND AN ADDITIONAL WRITTEN RIDER SHALL BE ATTACHED TO THIS AGREEMENT SETTING FORTH THE ADDITIONAL LIABILITY OF SELLER AND THE ADDITIONAL CHARGE. THIS CHARGE IS NOT TO BE CONSIDERED AS BEING A CHARGE FOR INSURANCE OF ANY TYPE, BUT IS INCREASED CONSIDERATION FOR THE GREATER LIABILITY INVOLVED.

8. **Indemnification.** Purchaser agrees to indemnify, defend, and hold harmless, Seller, its affiliates, and their officers, directors, employees and representatives from and against any and all claims and liability for injuries or loss to persons or property, or fines, or other damages, including all costs, expenses, legal and otherwise, arising from or relating to in whole or in part the goods sold hereunder, any use or possession of the goods sold hereunder, or any fraud, misrepresentation, negligent act, negligent failure to act (including the failure to properly store or handle material), gross negligence, or violation of statute or government regulation, by the Purchaser.

9. **Limitation Period.** No claim, cause of action, or suit relating to this order shall be brought by Purchaser against Seller after the expiration of one year from the date of delivery of materials. This provision shall not be construed reciprocally against Seller in any action or suit brought by Seller against Purchaser.

10. **Severance, Assignment, No Agency Relationship and No Third Party Beneficiaries.** In the event that any provision of these terms and conditions shall be deemed illegal, unenforceable, or null and void, all remaining provisions shall remain in full force and effect. Purchaser may not assign its rights or interest or delegate its duties under this order without the prior written consent of Seller. It is understood that Purchaser is an independent contractor and that no agency relationship at law or in fact exists between Purchaser and Seller. It is further understood that neither Seller nor Purchaser intend for this order to benefit any third party or class of persons and there are no intended third party beneficiaries to this order.

11. **Non-Waiver.** If at any time during its performance of its obligations under this purchase order Seller fails to assert any rights or remedies available under the terms of this order, or waiver of the rights or remedies available to a party by a course of dealing or otherwise, Seller's failure shall not be deemed to be a waiver of Seller's ability to assert those rights or remedies at any other time during its performance under this order and shall not be deemed to be a waiver of any other right or remedy under this order. Seller's remedies shall all be cumulative and in addition to any other or further remedies available in law, at equity or otherwise.

12. **Applicable Law.** The construction, interpretation and performance of this order and all transactions hereunder shall be governed by the laws of the State of Washington without regard to its choice of law principles.

13. **Intellectual Property.** Seller agrees that Purchaser has a limited license to use Seller's trademarks for any goods purchased from Seller in marketing and labeling associated with those same goods. Purchaser agrees that all of its uses of Seller trademarks shall be in strict compliance with any and all instructions Seller provides Purchaser regarding use of the trademarks, including any instruction to cease use of the trademark(s).

I have read and understood and, as an authorized representative of Purchaser, agree to the above Terms & Conditions of Sale for all transactions with Steelscape LLC.

Purchasing Company: \_\_\_\_\_

Authorized Company Representative (print name): \_\_\_\_\_ Title \_\_\_\_\_

Authorized Company Representative (signature): \_\_\_\_\_

Date: \_\_\_\_\_